reported via email

6 minutes ago (Mon, 23 Nov 2020 at 8:20 AM) To:"pdc@pdc.wa.gov" <pdc@pdc.wa.gov> Hello Sean!

My name is Kristi and I do Accounts Receivable for the Washington Hospitality Association which includes billing and processing payments.

The National Foreign Certificate has caused major issues in my job and is causing me to use time that I am needed elsewhere.

I have to go through each payment see if there is a completed certificate and if not, adjust the accounts accordingly. If a certificate is not received an email is sent to our member asking them to fill out the form and email back to us. Most of our members don't understand the certificate or are confused at why this is now a requirement.

I would estimate I spend at least 8 - 10 hours a week tracking certificates, balancing our PAC and making sure all adjustments are made on accounts where the certificates are collected after payment was initially received . Before the certificate was enforced my time balancing our PAC was an hour or less a week.

I do know that this required form is causing a great loss to our PAC. What used to be at (estimates only) 85/15 PAC versus NO PAC and it is now 50/50 at best.

If this is going to be a requirement for the future we need to be able to do a blanket ask of our members and get the certificate ahead of time so when payments come in we are better prepared. Or we really need to think is this form truly necessary.

Thank you

Kristi Cichon

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